

## Ed Dolman

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INDUSTRY: **TECHNOLOGY**



### What is the best part of your job?

I have worked in the Tech sector for more than 20 years now and love it! It is fast paced, exciting, and technology is changing the world. I also love working in sales, as selling is all about listening to the customer and then helping them solve issues or address opportunities. Finally, I have a passion for coaching and mentoring people and am fortunate to have many opportunities to do that with my job.

### Biggest learning moment of your career?

I once worked for a company that didn't share the same values as me, and this was very hard. When you act against your own integrity it can quickly harm your self-esteem. I learned quickly that aligning your personal values and that of the company you work for is a critical consideration when choosing a role.

### What does Black history month mean to you?

For me Black History Month is a great opportunity for us all to spend time bringing to the fore and recognising the immense impact of the black British community. It also gives us the opportunity to deeply reflect on the challenges that so clearly still exist, and that we need everyone to pull together to resolve.

### What is your top tip to success?

Firstly, I was once told "have gratitude in your attitude" and it is so important. Being thankful and sharing that thanks to others goes a very long way and costs nothing. Secondly, there is no substitute for hard work. Nothing worthwhile comes easy and you have to work for the things you want in life.

### Why is being a positive role model important to you?

I consider myself very fortunate to have had the opportunities I have had so far in my life, and to have been influenced by many positive role models. I now want to make sure I give that back as broadly as possible. I also have three children of my own, and I want to set them the right examples for leading a positive and impactful life.

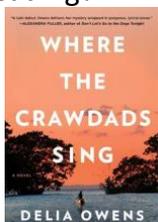
### What is your greatest achievement?

My family. I have an amazing wife and three boys. It is a constant challenge but very rewarding to see them grow!

### What advice would you give to your 16year-old Self?

I would say be yourself and give yourself time to work out what you want to be. There is so much pressure on young people to know exactly what they want to be, and to make the right choices to get there. The reality is there are many paths through life, and plenty of opportunities to take a new path. You don't have to have it all worked out by 16, so take your time and have some fun along the way!

What are you reading?



Favourite food to boost your mood?

*I love a burger!  
Always cheers me up!*



Biggest change since lockdown?

*From travelling every week to 8 months in one corner of my bedroom!*

Ideal Mentor?  
*Jurgen Klopp*



Role Model growing up?  
*Richard Branson - an inspirational innovator and business leader*